

INVESTING IN SRI LANKA

The Best Destination In Asia To Grow Your Business

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Director General Board of Investment of Sri Lanka

INVESTMENT CLIMATE

Conducive Investment Policy

- 100% Foreign Ownership
- 100% Repatriation of profits
- Foreign Investments Guaranteed by the Constitution
- Strong Intellectual Property laws in line with WIPO regulations
- Signatory to the Multilateral Investment Guarantee Agency (MIGA) of the World Bank
- Investment Protection Agreement with 26 countries
- Double Taxation Relief Agreement with 45 countries



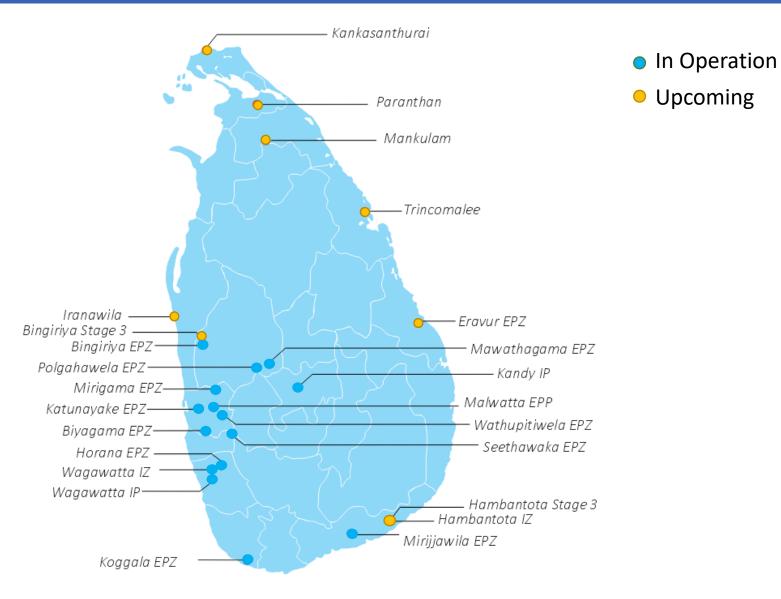
BOI - 4 Decades and counting

- The BOI partners with its clients for smooth facilitation with 45 years of existence
- Home to over 1,200 foreign companies
- 500,000+ employment opportunities through BOI
- In 2022, Contributing to:
 - 66% of National Exports
 - 80% of National Industrial Exports
 - 98% of National Apparel & Textiles Exports
- 15 Export Processing Zones in Operation with more upcoming zones

EPZs UNDER BOI

Zonal Infrastructure

- Potable water up to WHO standard
- Uninterrupted Power Connection
- Waste Management
- Developed Internal Road Network
- Import Export Facilitation
- Secured Perimeter
- Commercial Facilities
- Counseling Centres
- Job Banks



COLOMBO PORT CITY

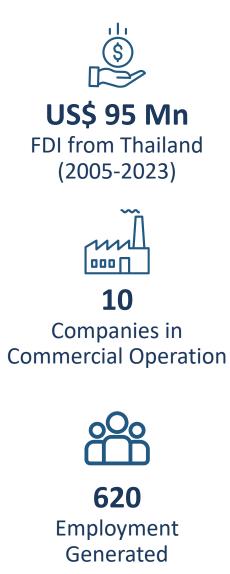
Colombo Port City Economic Commission

Service-oriented Special Economic Zone

- International Trade
- Shipping Logistic Operations
- Banking & Financial Services
- IT/BPO
- Corporate Headquarters Operations
- Regional Distribution Operations
- Tourism
- Ancillary Services

- 269 ha Owned by the Government of SL
- **5** Distinct Precincts
 - Financial District
 - International Island
 - Central Park Living
 - The Marina
 - The Island Living
- Creating **143,000** New Jobs
- Expected City Population **273,000**
- 178 ha of land extent for City development
 91 ha of public space
 45 ha of Green Spaces & Beach Area
- 🗼 109 ha of Swimming Lagoon

FDI FROM THAILAND – BOI ENTERPRISES



Key Players



MINOR HOTELS















Location Advantage

Colombo Port : Trans-shipment Hub in South Asia

- 1^{st} in South Asia / 28^{th} in the World WB and S&P Market Intelligence 2022
- 17th best connected port Port Liner Shipping Connectivity Index (1st Quarter 2022- UNCTAD)
- 24th best TEUs throughput Lloyds List Top 100 Ports
- 3 Terminals with 11 berths with 12-18m depth (JAYA, SAGT, CICT)

3 International Airports

- 45,000 International Aircraft Movements (2023)
- 7.5 Mn Passenger Movements (2023) 100 destinations in 47 countries
- Air Cargo Handling over 158,615 MT (2023)

Digital Connectivity

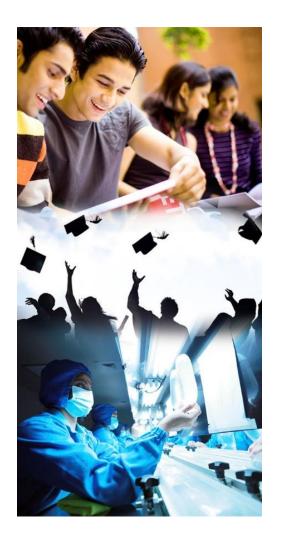
- Fast and efficient technologies
- 5G Enabled Business Eco System





MR. DAVID NAI PEK LAU

Chairman, Dialog Axiata PLC



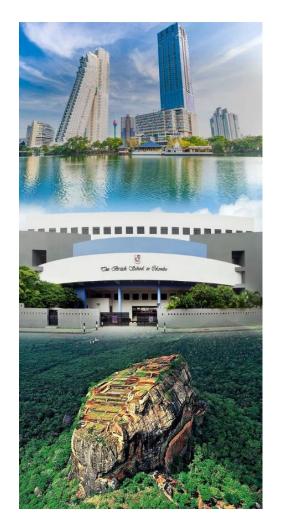
Talent & Education

2.0

- Sri Lanka Ranks 1st in South Asia's Literacy Rate
- Proficient in English Language
- 50,000+ Graduates Per Year
- 2nd Largest CIMA Pool in the World
 - 100,000 Tertiary & Vocationally Trained Students Per Annum
- 15 State Universities
 19 Higher Education Institutes
 1,300+ Tertiary & Vocational Training Institutes
- Highly Versatile and Skilled Workforce

Robert Cantley

Managing Director Borneo Exotics (pvt) Ltd.



Quality of Life

Great place to live & work

Ranked Highest in Human Development Index in South Asia

- International Healthcare Facilities
- Leading International Schools with Quality Education
 - Wide selection of Housing & Luxury Condominium Apartments
- World Class Hotels, High-end Shopping, Theatres, Cafe, Art & Craft with Cosmopolitan Lifestyle



8 UNESCO World Heritage Sites & Recreational Activities



Incentives



0% Corporate income tax for **export services**



Enhanced Capital Allowances of **100%-200%** with an extended period of **10-25 years** to deduct unrelieved losses



100% custom duty exemptions for importation of project related items



Exemptions on **import duty for raw materials** for export oriented manufacturing



Exemptions on **PAL, CESS,** for investments over US\$ 50 Mn.

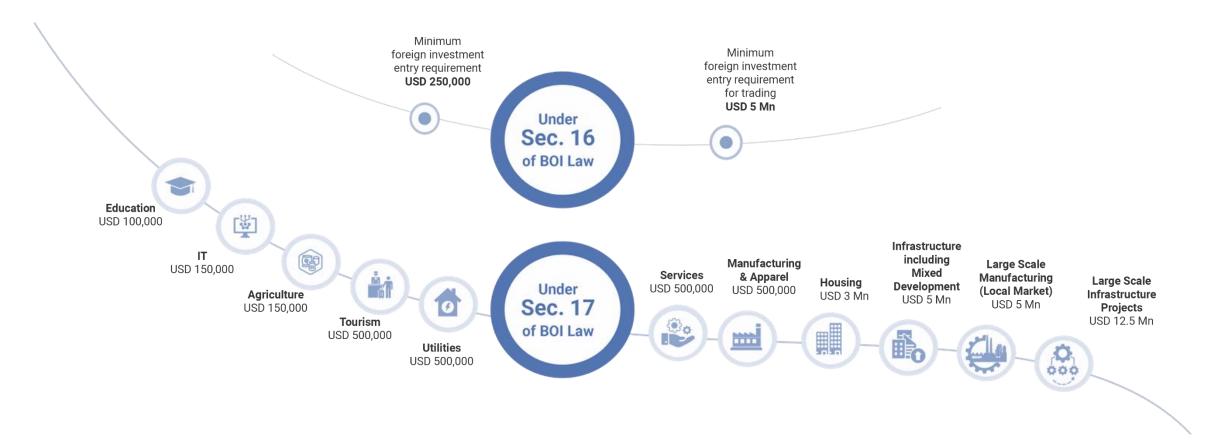


Duty exemptions from Customs, VAT, PAL, CESS, Special Commodity Levy, Excise Duty for companies under Commercial Hub Regulation



Green Channel facility for high performing export oriented companies that meet compliance criteria

Minimum Investment Thresholds



Provisions for Non-BOI Companies to Qualify under BOI Regime

By Transfer of Local Shareholding to a Foreign Investor

Export oriented manufacturing Hotel under construction

- US\$ 1 Mn - US\$ 5 Mn

By Infusion of Additional Investment

Export Oriented Manufacturing & Services Hotel & Mixed Development

- US\$ 250,000 - US\$ 5 Mn

Market Access

EU GSP Plus

The EU Generalized Scheme of Preference Plus (GSP+) provides Sri Lanka 100% duty free access to the European Market of over **450 Mn** customers



Sri Lanka's 2nd largest Export partner after USA





Full removal of custom duty on over 66% EU tariff lines



Zero duty facility for over 6,400 items to 27 **EU countries**

UK DCTS

Recently launched UK Developing Countries Trading Scheme (DCTS) which has come to effect w.e.f Jan 2023 provides Sri Lanka 100% duty free access to UK market of over 67 Mn customers



UK is Sri Lanka's 3rd largest Export partner after USA & EU



Sri Lanka is eligible under "Enhance Preferences"



Full removal of customs duty on over 85% tariff lines

Duty free access to UK on 156 additional tariff lines over "Standard Preferences"

%

Investment Opportunity Sectors

- **Apparel & Clothing** ۲
- Fish & Crustaceans
- **Vegetables & Food Products** ۲
- Value Added Tea •
- Animals or Vegetables fats & oil ۲
- Preparation of Meat or fish ۲
- **Tobacco products**
- Footwear
- Ceramics ٠
- Dairy Products /Fresh Vegetables ۲
- Wheat and Meslin Seeds ۲
- Milling products
- Olive oil
- Sugar products
- Animal foods

% free

Market Access

Free Trade Agreements

- Sri Lanka is the only country to have Free Trade Agreements with both India and Pakistan, giving duty free access to over **1.5 Bn** consumer market in South Asia
- FTA with Singapore & Thailand covers investments & services beyond trade in goods

Country	Tariff Lines	Value Addition	
۲	4,228 At 6 digits	35%	
C	4,676 At 6 digits	35%	
€ :	All Items	35%	
	9,706 At 8 digits	40%	

Investment Opportunity Sectors

- Pharmaceuticals
- Electronics & Electrical
- Automobiles & Auto Components
- Ships, Boats & Floating Structures
- Machinery & Appliances
- Aircrafts & Parts
- Rubber Products
- Instruments Medical Devices, Measuring
- Glassware
- Iron & Steel
- Plastics
- Aluminum

FDI PRIORITY SECTORS

() Manufacturing	PharmaceuticalsApparelTextiles & Accessories	Electrical & ElectronicRubberAuto Components	Medical DevicesMachinery & AppliancesValue added Minerals
Renewable Energy	 Solar Energy 	• Wind Power	• Waste Energy
Services	 Information Technology 	Hospitality & Tourism	Logistic Services
Agriculture	 Processed food 	• Fisheries	Aquaculture



READY TO INVEST PROJECTS





BOI FACILITATION



Investor Facilitation Center (IFC)

 Established at 27th Floor of West Tower, WTC

Common platform to obtain Line Agency approvals



Partnership Finder Database

A web-based platform to find Business partners

 Up to 5 year Long term Residence Visa for Investor, Spouse & Dependents

Long-Term

Residence Visa



Ready to Invest Sites

• 15 EPZs in Operation

• Upcoming EPZs



Digitization

- Online submission for Import of Capital items, Import Export CUSDECS
- Online Visa application and Recommendations

HOME TO RENOWNED MANUFACTURERS



Thank You



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